





Bachelor's Degree in Managerial Economics for International Markets

Presentation

This program aims at giving students the core knowledge in two complementary fields: economics and management. It provides students with an understanding of the major phenomena of our societies, such as the financial and real markets, entrepreneurial decision processes, the strategic interdependences among market players and between market players and regulators, and the environmental issues. The degree explores the conceptual foundations as well as the technical competences and application tools required for a relevant analysis of the international business and economic environment, with a special focus on the innovation phenomenon. Finally, the program seeks to develop and strengthen intercultural awareness in students by mixing students from diverse French and international academic backgrounds.

Brief overview

Bachelor's degree: 3-year degree in Economics and Management (Licence 3 Economie-gestion, parcours "Managerial Economics for International Markets").

Faculties and sites: Faculty of Economics (campus) and IUT2 Grenoble (city-centre). Students work in small groups for best study conditions.

Target groups for an optimum intercultural environment: balance between the number of French and foreign students. The teaching of the courses is done in reverse teaching methods.

Language of instruction: English.

Academic year: each course session starts at the beginning of September.

Requirements and application

- Qualification for admission:
 - for countries where the Bachelor's degree is obtained in 4 years: the student must be enrolled in the 3rd year in the home university.
 - for countries where the Bachelor's degree is obtained in 3 years: the student must be enrolled in the 2nd year in the home university.
 - the student must provide the proof of the success of the 2nd year (or 3rd year) prior to entry.
- English skills: B2 level certificate.
- Applications are due on e-candidat (link here)
- Documents: Curriculum vitae, cover letter, transcripts of records or diplomas translated into French (certified by your university), copy of ID card or passport, digital photo.
 - For EU students, copy of the European Health Insurance card.
 - \circ $\;$ For non-EU students, birth certificate translated by a sworn translator.

Application dates and deadlines 2021-22:

For Degree-Seeking students: the online platform is open from April 5th to Mai, 9 2021. For Erasmus or exchange students: nomination by the coordinator of home university before application.







program

The program is mainly resting on Managerial Economics and Management (50% of each area with a focus on international markets.

Semester 5

UE1: The Socio-Economic Environment

International Business and Economics Environmental Economics International Finance Skills: Understanding domestic/international economic issues and developing economic policies to deal with these issues.

UE2: Corporate Strategies and Business Intelligence

Forecasting Tools in Business and Economics
Behavioral and Experimental Economics
Entrepreneurship
Entrepreneurial Marketing Challenges
<u>Skills</u>: Developing knowledge in quantitative economics, forecasting processes and mastering information tools used within the decision process. Tackling marketing issues based on imperfect data, uncertainty, constantly changing environment, in an entrepreneurial approach.

UE3: Innovation

Innovation Economics Innovation Management and Strategic management Creativity Tools for Business <u>Skills</u>: Thinking critically about the innovation phenomenon and its effects on economic evolution. Understanding and assessing the conditions for and the consequences of innovative activities and their management in the face of continuous changes in domestic and international markets.

UE4: Electives courses

Courses among: French for Foreigners, 2nd or 3rd Foreign Language

French Culture for Foreigners Students

French for Foreigners, 2nd or 3rd Foreign Language

Sport (bonus points can be awarded)

<u>Skills</u>: Communicating in everyday life, and understanding of French culture and society, in particular topics such as French history, French political institutions, the French economy, education in France, and the challenges facing France today.







Semester 6

UE5: Consumption/Marketing

Services Marketing Export Marketing Forecasting in Business and Economics 2 <u>Skills:</u> Understanding the rationale for marketing strategies in domestic and international markets through a critical multidisciplinary analysis of individual decisions.

UE6: International Markets and Firms

European Market Integration The microeconomics of Competitiveness International Business and Purchasing <u>Skills:</u> Definition-Identification-Understanding of factors/variables of market structures and competitiveness; characteristics of the business environment in order to enhance productivity, efficiency and social achievements; strategies to improve competitiveness.

UE7: International Challenges

Geopolitics

European Societies: with a cross cultural approach

European Culture

International Industrial Organization

<u>Skills</u>: Opening up and broadening one's horizon, understanding and exploring different approaches to and perspectives on world politics, international relations and geopolitics today using a combination of taught theory and contemporary case study analysis.

UE8 : Elective courses

Sociology of Consumption or Topics in Economics

French for Foreigners, 2^{nd} or 3^{rd} Foreign Language

Sport (bonus points can be awarded)

<u>Skills</u>: Understanding the evolution of consumer behavior or understanding domestic/international economic issues;

Communicating in everyday life and understanding of French culture and society.

Contacts:

<u>Internet page is available here:</u> Please find all application deadlines and links for application files. General information on the diploma: <u>scolarite-eco-licmefim@univ-grenoble-alpes.fr</u> or <u>iut2-L3-mefim@univ-grenoble-alpes.fr</u>

International relations of IUT2: sri@iut2.univ-grenoble-alpes.fr

Partner universities of the Faculty of Economics: natacha.collet@univ-grenoble-alpes.fr